

Allied Irish Bank (GB) appoints Martyn Shakespear as Business Development Manager for the East Midlands 30th January 2003

Allied Irish Bank (GB), recently voted Britain's best business bank for the fifth consecutive time, is delighted to announce the appointment of a Business Development Manager, responsible for the East Midlands and based at its Nottingham business office on Maid Marian Way.

Martyn Shakespear, 38, brings 20 years' business banking experience gained with NatWest bank. His appointment is part of Allied Irish Bank (GB)'s ongoing successful nation-wide recruitment drive aimed at attracting high-calibre business bankers to work for Britain's best business bank.

"The business banking environment is changing fast," said Martyn. "I wanted to work for a bank which focuses purely on the business customer and which actually provides quality customer service. This is exactly what Allied Irish Bank (GB) does, and I believe this is what those running or managing small and medium-sized companies need. The team in the East Midlands is first rate and I look forward to a long career with the Bank."

"We are delighted to have such an experienced business banker join us who will strengthen our growing team, looking after the needs of businesses in the East Midlands," said Liam Connolly Senior Manager, Allied Irish Bank (GB), Nottingham. "The ability to build and sustain long-term relationships with our customers made possible by the quality of our staff is one of the reasons why we are significantly growing our business. We have very ambitious plans and will recruit more Business Bankers to our Team in the short term.

Those interested in a career with Allied Irish Bank (GB), and who can demonstrate a successful trackrecord in helping small and medium-sized companies achieve their potential, should contact our Human Resources department or go to the careers section of this website, <u>www.aibgb.co.uk/careers</u> for further details.

-Ends-

Notes to editors

For further information and/or to arrange an interview with David Parker, please contact Sara Knudsen at Grayling PR, Tel: 020 7255 1100, or email **<u>sara.knudsen@grayling.co.uk.</u>**