



**Allied Irish Bank (GB) Newcastle appoints Patrick McGarry  
17th October 2003**

Allied Irish Bank (GB) Newcastle, is delighted to announce the appointment of Patrick McGarry as its new Business Development Manager.

McGarry, 39, brings 21 years experience gained as a Corporate Relationship Manager at the Co-operative Bank. His extensive knowledge of corporate and commercial banking will be vital in developing new business opportunities for the Bank.

"I am looking forward to working for a business bank which helps SMEs succeed by delivering true relationship banking," said Patrick. "Allied Irish Bank (GB) puts people at the centre of everything it does and this was one of the main reasons I joined the Bank. My key objectives are to build on Allied Irish Bank (GB)'s strong reputation as a focused business bank in Tyneside and develop this profile across the Newcastle, Teesside and County Durham areas. By delivering bespoke business solutions to local businesses, we can help them thrive."

Commenting on the appointment, Rowan Duggan, Senior Business Manager, said: "We are delighted to have such an experienced business banker join us to strengthen our growing team, looking after the needs of businesses in and around Teesside and County Durham. The ability to build and sustain long-term relationships with our customers is made possible by the quality of our staff, most of whom stay with us for many years. It is also one of the reasons why we have been voted Britain's best business bank for nearly a decade. I look forward to working closely with Patrick over the coming months."

McGarry's appointment is part of Allied Irish Bank (GB)'s ongoing successful nation-wide recruitment drive aimed at attracting high-calibre business bankers to work for Britain's best business bank. Those interested in a career with Allied Irish Bank (GB), and who can demonstrate a successful track-record in helping small and medium-sized companies achieve their potential, should contact our Human Resources department or go to the careers section of our website, [www.aibgb.co.uk/careers](http://www.aibgb.co.uk/careers) for further details.

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**Notes to editors**

**About Allied Irish Bank (GB)**

Allied Irish Bank (GB) is a trade mark used under licence by AIB Group (UK) p.l.c. incorporated in Northern Ireland, Registered Office 4 Queen's Square, Belfast, BT1 3DJ, Registered Number NI 18800.

\*It has five times been voted "Best Business Bank" - 1994, 1996, 1998, 2000, 2002 by the Forum of Private Business. This biennial survey looks at the relationship between businesses and their banks, in particular the quality of their people and their operational efficiency. The survey clearly demonstrates that successful businesses need a good bank and a good manager. Allied Irish Bank (GB) has proved best in a wide range of categories.

For further information or to set up an interview please contact: Sara Knudsen on 0207 255 1100 or email [Sara.Knudsen@grayling.co.uk](mailto:Sara.Knudsen@grayling.co.uk) or Anne Dockery at Allied Irish Bank (GB) on 01895 272222 or email [anne.j.dockery@aib.ie](mailto:anne.j.dockery@aib.ie)